



[For Immediate Release]

3 November 2022

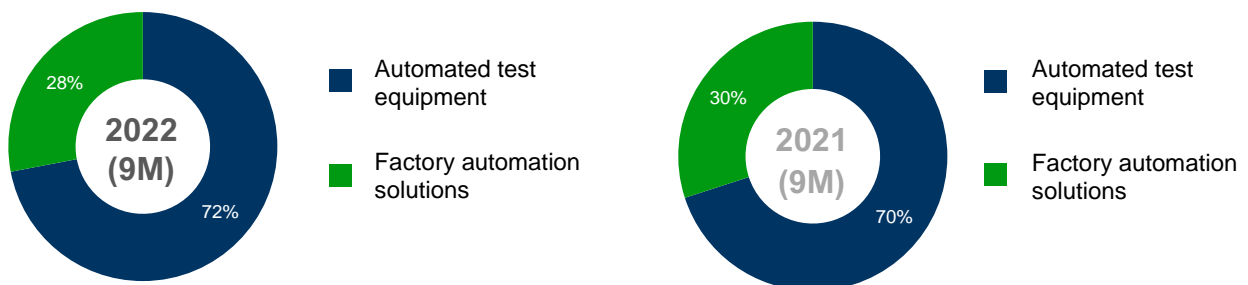
PIL optimistic for another record year, with its nine months 2022 results hitting new high

Pentamaster International Limited (“PIL” or “the Group”) which is listed under the Main Board of The Stock Exchange of Hong Kong Limited announced its financial results for the nine months period ended 30 September 2022 (“9M2022”) today. The Group recorded a revenue of MYR452.9 million with its net profit stood at MYR96.7 million, showing an improvement of approximately 17.4% and 12.0% respectively from the corresponding period last year.

Financial highlights

	<i>9M2022 (Unaudited) MYR in thousands</i>	<i>9M2021 (Unaudited) MYR in thousands</i>	<i>Change</i>
<i>Revenue</i>	452,928	385,694	+17.4%
<i>Gross profit</i>	140,334	115,674	+21.3%
<i>Profit for the period</i>	96,727	86,398	+12.0%
<i>Earnings per share (sen)</i>			
<i>Basic</i>	4.06	3.60	+12.8%
<i>Diluted</i>	4.06	3.60	+12.8%

Key business unit revenue and trend



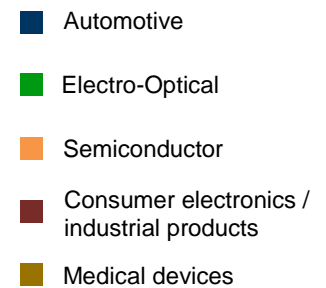
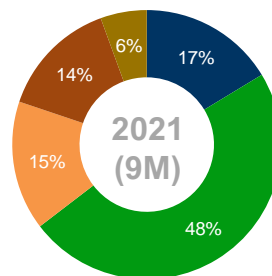
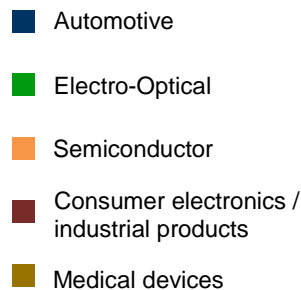
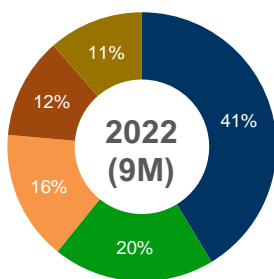
For the nine months ended 30 September 2022, the Group’s revenue was contributed by both the ATE and FAS segments, with each constituting approximately 72.0% and 28.0% respectively of the Group’s total revenue in the current period.



The below outlined the performance of the respective operating segments, which includes elements of the inter-segment transactions during the period.

	9M2022 (Unaudited) MYR in thousands	9M2021 (Unaudited) MYR in thousands	Change
Revenue by operating segment			
Automated test equipment			
External customers	326,305	270,074	
Inter-segment revenue	58,882	1,339	
	385,187	271,413	+41.9%
Factory automation solutions			
External customers	126,623	115,620	
Inter-segment revenue	4,378	2,847	
	131,001	118,467	+10.6%

Revenue by customer's segment



	9M2022 (Unaudited) MYR in thousands	9M2021 (Unaudited) MYR in thousands	Change
Revenue by customer's segment			
Automotive	185,392	66,179	+180.1%
Electro-Optical	91,736	184,346	-50.2%
Semiconductor	70,041	59,445	+17.8%
Consumer and industrial products	54,557	54,477	+0.1%
Medical devices	51,202	21,247	+141.0%



ATE segment

Revenue in the ATE segment jumped by MYR113.8 million to MYR385.2 million for the nine months ended 30 September 2022 as compared to the Previous Corresponding Period, showing a meaningful growth of 41.9%. The automotive segment contributed the largest portion towards this segment with approximately 55.2% during the Period as compared to 22.8% in the Previous Corresponding Period, indicating a significant automotive segment growth exceeding 100.0% within the ATE segment. Such solid performance from the automotive segment was in line with the secular automotive electrification trends and with the Group's timely effort in riding on this momentum. Amid this backdrop, the Group benefitted from its broad solution offerings in its automotive test solutions that are highly customised to meet the specific needs of the global automotive supply chain manufacturers from front-end to back-end.

The semiconductor and electro-optical industry contributed 21.4% and 20.1% respectively, towards the ATE segment during the Period. While revenue contribution from the electro-optical industry indicated signs of contraction, revenue from the semiconductor industry, on the other hand, grew by 19.9% during the Period as compared to the same period in 2021. The Group continued to witness pandemic-induced demand for its legacy semiconductor handling equipment during the Period, driven mainly by the acceleration of global digital transformation along with certain trends of inventory management for supply chain resilience.

FAS segment

Revenue from the FAS segment registered a growth of approximately 28.8% in the third quarter of 2022 against second quarter of 2022 and similarly, a double-digit growth of 14.7% as compared to the corresponding quarter in 2021. This brought the FAS segment achieving a total revenue of MYR131.0 million for the nine months ended 30 September 2022 as compared to MYR118.5 million in the Previous Corresponding Period, representing an overall increase of 10.6%. The consumer and industrial products segment continued to lead within the FAS segment, at a 42.3% contribution rate, followed by the medical devices segment and electro-optical segment with each contributing approximately 32.5% and 20.8% respectively. Notably, the Group witnessed a strong revenue pace from its medical devices segment during the Period due largely to the increased market demand for the Group's proprietary i-ARMS (intelligent Automated Robotic Manufacturing System) solutions. Additionally, the Group continues to witness broader adoption for its i-ARMS among manufacturers for better production efficiency in creating a dynamic production environment to improve reliability, effectiveness and safety while reducing operation and downtime costs. Against this backdrop, revenue from the FAS segment is expected to grow with the huge potential and opportunity anchored by the increasing industrial automation market in the current post-pandemic context.



Outlook

After recording a double-digit revenue growth for the nine months ended 30 September 2022, the Group is optimistic on concluding the financial year by achieving another record year of business growth. During the Period, with the exception of the Group's electro-optical segment, all other industry segments witnessed encouraging growth that has contributed positively to both the ATE and FAS segments of the Group. Particularly, the Group finds the automotive and the medical devices segment having strong positive momentum heading towards next year, barring any significant deterioration in the global economic situation and geopolitical risk. Given the volatility and having learnt from the past, the Group will continue to necessitate its internal supply chain strategies, which include securing critical parts and long lead material items to smoothen its project delivery while converting its orders on hand as scheduled.

Underpinned by the rapid growth and intensifying trends in automotive electrification, the Group's automotive segment will be the main strategic pillar that will pilot the performance and growth of the Group organically in the mid to immediate term. While there are some near-term expenditures associated with the Group's geographical expansion, the incurrence of these operating costs is deemed necessary in order to expand the Group's footprints outside of Malaysia to make further inroads into the automotive market, especially more so in the current deglobalisation trend. Overall, the business sustainability continues to be one of the fundamental principles encapsulating the Group's commitment in achieving a solid business growth over the long run and the Group will stay focused on its strategic business roadmap that will progressively guide the Group in delivering strong business performance going forward.

About Pentamaster International Limited

PIL (HKEX stock code: 1665) is a leading global supplier in providing automation technology and solutions to multinational manufacturers mainly in the semiconductor, automotive, electrical & electronics, medical devices and consumer industrial products sectors spanning APAC, North America and Europe. The Group's broad range of integrated automation products and solutions entails innovating, designing, manufacturing and installing automated equipment and/or automated manufacturing solutions.

To learn more about PIL, please visit us at www.pentamaster.com.my.

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