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PENTAMASTER INTERNATIONAL LIMITED

檳傑科達國際有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock Code: 1665)

UNAUDITED THIRD QUARTERLY RESULTS ANNOUNCEMENT FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2019

The board (the "Board") of directors ("Directors") of Pentamaster International Limited (the "Company") is pleased to announce the unaudited consolidated financial results of the Company and its subsidiaries (collectively, "we", "us", "our" or the "Group") for the nine months ended 30 September 2019 (the "Period"), together with the comparative figures for the nine months ended 30 September 2018 ("Previous Corresponding Period") *(expressed in Ringgit Malaysia "MYR")*.

The unaudited third quarterly results of the Group is released in conjunction with the quarterly results announcement of Pentamaster Corporation Berhad, the holding company of the Company in Malaysia pursuant to the Listing Requirements of the Main Market of the Bursa Malaysia Securities Berhad.

FINANCIAL HIGHLIGHTS

For the nine months ended 30 September	2019	2018
	(Unaudited) MYR'000	(Unaudited) MYR'000
Revenue	361,612	305,160
Gross profit	131,157	98,380
Profit for the period	95,397	71,599
Adjusted profit for the period	95,397	73,246
Earnings per share (sen) Basic and diluted	5.96	4.47

- Revenue of the Group was MYR361.6 million, representing an increase of 18.5% over the Previous Corresponding Period.
- Adjusted profit for the Period stood at MYR95.4 million, representing an increase of 30.2% over the Previous Corresponding Period.
- Cash and cash equivalents of MYR304.0 million as at 30 September 2019 against MYR217.7 million as at 31 December 2018.
- Order book of approximately MYR241.0 million based on purchase orders secured from our customers that is expected to be delivered in the remaining months of 2019 and the first half of 2020.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE THREE MONTHS AND NINE MONTHS ENDED 30 SEPTEMBER 2019

	Individual Quarter 3 Months Ended			ative Year Period Ended	
	30/9/2019 (Unaudited) MYR'000	30/9/2018 (Unaudited) MYR'000	30/9/2019 (Unaudited) MYR'000	30/9/2018 (Unaudited) MYR'000	
Revenue Cost of goods sold	124,633 (78,365)	105,789 (71,015)	361,612 (230,455)	305,160 (206,780)	
Gross profit Other income Administrative expenses Distribution costs Other operating expenses	46,268 3,582 (14,549) (1,930) (14)	34,774 1,142 (7,302) (843) (32)	131,157 9,616 (34,255) (5,348) (159)	98,380 12,244 (31,999) (2,437) (125)	
Operating profit Finance costs Share of results of an associate	33,357 (42) (181)	27,739 (46) (9)	101,011 (151) (307)	76,063 (143) (47)	
Profit before taxation Taxation	33,134 533	27,684 (1,644)	100,553 (5,156)	75,873 (4,274)	
Profit and total comprehensive income for the period	33,667	26,040	95,397	71,599	
Earnings per share attributable to owners of the Company (sen):- - Basic and diluted	2.10	1.63	5.96	4.47	
One-off and non-recurring costs					
Listing expenses Reported profit for the period	33,667	26,040	95,397	1,647 71,599	
Adjusted profit for the period	33,667	26,040	95,397	73,246	

The unaudited condensed consolidated statement of profit or loss and other comprehensive income for the three months and nine months ended 30 September 2019 should be read in conjunction with the audited financial statements for the year ended 31 December 2018.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 SEPTEMBER 2019

	As at 30/9/2019 (Unaudited) MYR'000	As at 31/12/2018 (Audited) MYR'000
ASSETS		
Non-current assets		
Property, plant and equipment	71,775	64,034
Leasehold land	7,512	7,621
Intangible assets	28,227	1,697
Investment in an associate	4,489	3,046
	112,003	76,398
Current assets		
Inventories	78,716	138,115
Trade receivables	53,218	48,701
Other receivables, deposits and prepayments	16,147	16,212
Amount due from ultimate holding company	5	-
Tax recoverable	390	816
Cash and cash equivalents	303,981	217,705
	452,457	421,549
Total assets	564,460	497,947

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

AS AT 30 SEPTEMBER 2019

	As at 30/9/2019 (Unaudited) MYR'000	As at 31/12/2018 (Audited) MYR'000
EQUITY AND LIABILITIES		
EQUITY		
Share capital	8,054	8,054
Reserves	394,884	312,325
Total equity	402,938	320,379
LIABILITIES		
Non-current liabilities		
Deferred income	2,154	288
Deferred consideration	5,598	
	7,752	288
Current liabilities		
Trade payables	23,923	38,378
Other payables, accruals and provision	32,914	21,915
Contract liabilities	87,175	99,092
Deferred consideration	5,795	-
Amount due to ultimate holding company	-	8,207
Amount due to a fellow subsidiary	9	6
Derivative financial liabilities	287	4,810
Finance lease liabilities	-	36
Bank borrowing	3,453	3,680
Provision for taxation	214	1,156
	153,770	177,280
Total liabilities	161,522	177,568
Total equity and liabilities	564,460	497,947

The unaudited condensed consolidated statement of financial position as at 30 September 2019 should be read in conjunction with the audited financial statements for the year ended 31 December 2018.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2019

	Equity attributable to owners of the Company				
	Share capital	Share premium	Capital reserve	Retained profits	Total equity
	MYR'000	MYR'000	MYR'000	MYR'000	MYR'000
As at 1 January 2019 (Audited)	8,054	84,936	44,477	182,912	320,379
Profit and total comprehensive income for the period	-	-	-	95,397	95,397
Transactions with owners: Dividend				(12,838)	(12,838)
As at 30 September 2019 (Unaudited)	8,054	84,936	44,477	265,471	402,938

	Equity attributable to owners of the Company				
	Share capital	Share premium	Capital reserve	Retained profits	Total equity
	MYR'000	MYR'000	MYR'000	MYR'000	MYR'000
As at 1 January 2018 (Audited)	1	-	44,477	82,903	127,381
Profit and total comprehensive income for the period	-	-	-	71,599	71,599
Transaction with owners:					
Issuance of share capital pursuant to the Share Offer	967	92,022	-	-	92,989
Issuance of share capital pursuant to the Capitalisation Issue	7,086	(7,086)			-
As at 30 September 2018 (Unaudited)	8,054	84,936	44,477	154,502	291,969

The unaudited condensed consolidated statement of changes in equity for the nine months ended 30 September 2019 should be read in conjunction with the audited financial statements for the year ended 31 December 2018.

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2019

	9 Months endec 30/9/2019 (Unaudited	ended 30/9/2018
	Note MYR'000	MYR'000
Cash flows from operating activities		
Profit before taxation	100,553	3 75,873
Adjustments for :		
Amortisation of intangible assets	560	685
Amortisation of leasehold land	109	4 6
Deferred income released	(170)) (98)
Depreciation	2,564	1,660
Interest expense	150	143
Interest income	(4,735) (1,029)
Gain on disposal of property, plant & equipment	(96) –
(Gain) / loss from changes in fair value of foreign		
currency forward contracts	(4,523)) 10,475
Inventories written off	305	- 5
Inventory written down -addition	2,395	5 154
Inventory written down –reversal	(106)) (11)
Impairment loss on trade receivables -addition	2,824	-
Impairment loss on trade receivables –reversal	(339)) -
Share of results of an associate	307	47
Unrealised loss/(gain) on foreign exchange	123	(10,261)
Operating profit before working capital changes	99,92 1	77,684
Decrease/(increase) in inventories	75,607	· · · · · · · · · · · · · · · · · · ·
Decrease/(increase) in receivables	5,005	
(Decrease)/increase in payables	(11,145	
(Decrease)/increase in contract liabilities	(30,867	
Net change in a fellow subsidiary's balance		
Cash generated from operations	138,524	75,930
Interest paid	(150)	
Tax paid	(6,046	
Tax refunded	387	
Net cash generated from operating activities	132,715	5 72,805

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2019

	9 Months ended 30/9/2019 (Unaudited)	9 Months ended 30/9/2018 (Unaudited)
Note	MYR'000	MYR'000
Cash flows from investing activities		
Interest received	4,735	1,029
Proceeds from disposal of property, plant and equipment	215	-
Purchase of intangible assets	(5,576)	(1,356)
Purchase of property, plant and equipment	(6,786)	(27,397)
Investment in an associate	(1,750)	(1,400)
Net cash outflow on acquisition of a subsidiary 1	(15,379)	-
Net cash used in investing activities	(24,541)	(29,124)
Cash flows from financing activities		
Repayments to ultimate holding company	(8,212)	(1,066)
Dividend paid	(12,838)	-
Proceeds from issuance of share capital, net	-	92,989
Repayment of finance lease liabilities	(36)	(103)
Repayment of term loan	(227)	(239)
Net cash (used in)/generated from financing activities	(21,313)	91,581
Net increase in cash and cash equivalents	86,861	135,262
Cash and cash equivalents at the beginning of the period	217,705	81,643
Effect of foreign exchange rate changes	(585)	5,289
Cash and cash equivalents at the end of the period	303,981	222,194

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2019

1. Acquisition of a subsidiary

On 26 September 2019, the Group entered into a sale and purchase agreement with all the existing shareholders of TP Concept Sdn. Bhd. ("TP") to acquire 100% equity interest in TP comprising 250,000 ordinary shares each fully paid up at consideration of MYR21,000,000 (the "Acquisition"). The conditions for completion of the sale and purchase agreement have been fulfilled and the Acquisition was completed on 27 September 2019. For further details, please refer to the announcements of the Company dated 26 September 2019 and 27 September 2019 respectively.

The fair value of assets and liabilities of TP as at date of the Acquisition were:

	MYR'000
Property, plant and equipment	3,638
Inventories	18,803
Trade and other receivables	11,484
Cash and cash equivalents	(6,379)
Deferred income	(2,036)
Trade and other payables	(26,631)
Share of net liabilities acquired	(1,121)
Goodwill	21,514
Total fair value of consideration transferred	20,393
Satisfied by:	
Cash consideration paid	9,000
Deferred consideration	11,393
	20,393
An analysis of the cash flow in respect of the acquisition of a subsidiary is as follows:	
Total cash paid	(9,000)
Less: cash and cash equivalents	(6,379)
Net cash outflow on acquisition of a subsidiary	(15,379)

MANAGEMENT DISCUSSION AND ANALYSIS

The Group's two reportable segments continue to chalk commendable growth for the nine months ended 30 September 2019. The reportable segments of the Group are as follows:

- (i) Automated test equipment ("ATE"): Designing, development and manufacturing of standard and non-standard automated equipment.
- (ii) Factory automation solutions ("FAS"): Designing, development and installation of integrated automated manufacturing solutions.

The performance of the respective operating segments for the nine months ended 30 September 2019 as compared to the Previous Corresponding Period is outlined as below:

Unaudited results for the nine months ended 30 September 2019

	Automated test equipment	Factory automation solutions	Adjustment	Note	Total
	MYR'000	MYR'000	MYR'000		MYR'000
Revenue					
External customers	313,734	47,878			361,612
Inter-segment revenue	7,718	8,298	(16,016)	(i)	-
Total revenue	321,452	56,176			361,612
Results					
Segment results	90,943	8,017	(2,685)		96,275
Interest income	4,376	360			4,736
Interest expense	(151)	-			(151)
Share of results of an associate	-	-	(307)		(307)
Profit before taxation	95,168	8,377			100,553
Taxation	(5,120)	(36)			(5,156)
Profit for the period	90,048	8,341			95,397

Unaudited results for the nine months ended 30 September 2018

	Automated test equipment MYR'000	Factory automated solutions MYR'000	Adjustment MYR'000	Note	Total MYR'000
Revenue					
External customers	258,860	46,300			305,160
Inter-segment revenue	9,616	6,396	(16,012)	(i)	-
Total revenue	268,476	52,696			305,160
Results					
Segment results	69,057	4,021	1,956		75,034
Interest income	974	55			1,029
Interest expense	(143)	-	-		(143)
Share of results of an associate	-	-	(47)		(47)
Profit before taxation	69,888	4,076			75,873
Taxation	(4,266)	(8)			(4,274)
Profit for the period	65,622	4,068			71,599

Note to segment information:

(i)Inter-segment revenues are eliminated on consolidation.

The Group recorded a higher revenue at MYR361.6 million for the nine months ended 30 September 2019 as compared to MYR305.2 million recorded in the Previous Corresponding Period, representing an increase of 18.5%. The Group's ATE and FAS segments contributed approximately 86.8% and 13.2% respectively to the Group's total revenue during the nine months ended 30 September 2019.

ATE segment

This segment's revenue increased by MYR53.0 million to MYR321.5 million for the nine months ended 30 September 2019 as compared to the Previous Corresponding Period. The increase in revenue by approximately 19.7% was mainly attributable to the (i) continuous surge in demand for the Group's smart sensor test equipment and solutions, particularly its flagship test solutions in ambient and proximity sensors customised for the smart mobile device sector; (ii) the Group's exposure to 3D sensing technology through its supply of flood illuminator and dot projector test equipment; and (iii) the Group's increasing exposure to the automotive sector from the delivery of its test equipment for automotive power device and power management.

FAS segment

Revenue from the FAS segment for the nine months ended 30 September 2019 was MYR56.2 million, which was MYR3.5 million higher than that of MYR52.7 million recorded in the Previous Corresponding Period, representing an increase of approximately 6.6%. The increase in revenue from this segment was mainly due to higher demand for the factory automation lines comprising the Group's proprietary intelligent Automated Robotic Manufacturing System ("i-ARMS") solutions and the automated manufacturing solution ("AMS") modules. Given the increasing adoption of automation technology along with the prevalence of Industry 4.0, this segment is witnessing progress in the application of i-ARMS solutions and AMS modules across a wider spectrum of industries, particularly the consumer and industrial products as well as the automotive segment.

The following table sets out revenue breakdown by customers' segment for both the ATE and FAS segments:

For the nine months ended 30 September	2019 (Unaudited)		2018 (Unaudited)	
	MYR'000	%	MYR'000	%
Telecommunications	251,803	69.6	228,729	75.0
Automotive	48,339	13.4	34,526	11.3
Consumer and industrial products	30,990	8.6	8,349	2.7
Semiconductor	29,463	8.1	30,015	9.8
Medical devices	1,017	0.3	698	0.2
Others		0.0	2,843	1.0
	361,612	100.0	305,160	100.0

Gross margin

The Group achieved gross margin of 37.1% and 36.3% for the third quarter and the nine months ended 30 September 2019 respectively, as opposed to the gross margin of 32.9% and 32.2% for the third quarter and the previous corresponding nine-month period in year 2018. The improvement in the Group's gross margin was primarily attributable to projects with better margin secured by the Group over a broadened industry base during the Period. Adding to the gross margin improvement was increase in the output efficiency per engineer and project scalability with the increase in volume of repeat orders secured that is also able to command better gross margin.

Other income

The Group's other income decreased from MYR12.2 million recorded in the Previous Corresponding Period to MYR9.6 million recorded for the nine months ended 30 September 2019. This is due to a gain on foreign exchange of approximately MYR10.7 million recorded in the Previous Corresponding Period while during the period ended 30 September 2019, the Group recorded a loss on foreign exchange captured under its administrative expenses. Such decrease was partially offset by the gain recognised from changes in fair value of foreign currency forward contracts of MYR4.5 million during the Period and an increase in interest income by MYR3.7 million. This gain, arising from the appreciation of MYR against the U.S. dollar towards the end of the Period, was offset by a net loss on foreign exchange of approximately MYR2.8 million as recorded under the administrative expenses. This has resulted in a net gain of approximately MYR1.7 million recognised on the foreign exchange during the Period.

Administrative expenses

During the Period, the Group's administrative expenses increased by MYR2.3 million from MYR32.0 million in the Previous Corresponding Period to MYR34.3 million. This was mainly due to the following factors:

- (i) higher administrative staff cost by MYR9.4 million during the Period due to increase in staff incentive and remuneration; and
- (ii) allowance for doubtful debts of MYR2.5 million made during the Period. There was no allowance for doubtful debt in the Previous Corresponding Period.

The above increase in costs were partially offset by:

- lesser loss on foreign exchange of MYR2.8 million during the Period while the Group recorded loss from changes in fair value of foreign currency forward contracts of MYR10.5 million in the Previous Corresponding Period; and
- (ii) non-recurring listing expenses of MYR 1.7 million incurred in the Previous Corresponding Period where there were no such expenses incurrence during the Period.

Profit for the Period

The Group closed its nine months ended 30 September 2019 with a net profit of MYR95.4 million, an increase of 30.2% as compared to an adjusted net profit of MYR73.2 million achieved in the Previous Corresponding Period after excluding the one-off listing expenses incurred in the first quarter of 2018. Similarly, the Group's EBITDA (earnings before interest, tax, depreciation and amortisation) for the Period stood at MYR103.9 million as compared to the adjusted EBITDA of MYR80.1 million recorded in the Previous Corresponding Period, representing an increase of 29.7%. Basic earnings per share increased from MYR4.47 during the Previous Corresponding Period to MYR5.96 during the Period.

Prospect

Based on the unaudited third quarterly results for the nine months ended 30 September 2019, the Group expects to end its financial year 2019 commendably despite the current challenging and volatile market situation in which the Group operates in. Going forward, the management anticipates positive business momentum mainly driven by (i) the increasing complexity and wider adoption of smart sensors; (ii) the prevalence of 3D sensing technology and the Group's broadening exposure in the optical and optoelectronics segments; (iii) the expansion in the FAS market given the prevalence of Industry 4.0; and (iv) the Group's continuous diversification and expansion into new segments particularly the automotive and medical industries. The Company's recent announcement on its acquisition of TP Concept Sdn. Bhd., a medical equipment provider, is a clear indication of the Group's proactive plan in broadening its exposure in the growing medical device segment.

The Group remains fundamentally focused on its operational capabilities and remains committed in creating value for its stakeholders such as hiring and retaining good employees while generating good returns to its shareholders and contributing positively to the community where it operates in. As it is, the Company and its parent company, Pentamaster Corporation Berhad, a company listed on the Main Market of the Bursa Malaysia Securities Berhad (PENT.MY:7160) is proud and honoured to be once again acknowledged by the capital market and the financial industry in Malaysia for its financial performance, where the Group was awarded the "**Highest Growth in Profit After Tax Over Three Years**" and "**Highest Returns to Shareholders Over Three Years**" for the technology sector in THE EDGE's Billion Ringgit Club ("BRC") award 2019.

PUBLICATION OF THIRD QUARTERLY RESULTS ANNOUNCEMENT

This announcement will be published on the website of The Stock Exchange of Hong Kong Limited (www.hkexnews.hk) and the Company's website (www.pentamaster-international-ltd.com) respectively.

By order of the Board Pentamaster International Limited Chuah Choon Bin Chairman and Executive Director

Malaysia, 7 November 2019

As at the date of this announcement, the Board comprises Mr. Chuah Choon Bin and Ms. Gan Pei Joo as executive Directors; Mr. Leng Kean Yong as non-executive Director; and Ms. Chan May May, Dr. Chuah Jin Chong and Mr. Sim Seng Loong @ Tai Seng as independent non- executive Directors.